

11.5 New Features and Enhancement designed to increase the RTO Dealer's bottom line

Additions to the customer record (RCUSTOMNT) include default account manager, which interfaces to contract entry, email address, 2nd customer's birthday which will be listed on the birthday report, credit limit with security and store maximums.

Credit or debit card number, working in conjunction with your credit/debit card bank processor a file can be created, uploaded, and returned with rental payments automatically updated using our new AUTOPAY program.

Feature, Benefits, and sales comments have been added to the model number (ITEMMNTS). This information can be printed on your own laser price tags. In batches or individually as the item is returned from rent. A professional and eye catching pricing tag with all the pertinent information for the customer and providing visual cues for your sales staff. Sales comments prompt in the SALE program to remind your sales staff to offer related items, example "Extended warranty available at 49.95".

We have added the ability to generate extended service policy tickets based on paid out accounts by date. You simply run the program, create the ticket, and use the new feature in PASTDUE to customize your own statements (dot matrix or laser), mail them out and wait for the cash to roll in. There is also a program to close in mass those open tickets that didn't take advantage of the offer, determined by due dates.

To aid in inventory control and increase your cash flow, we have enhanced the PO system with an option to allow store managers to create Requisitions for product requests to stock stores or special orders for their customers. Your buyer can then look over the request, approve purchase or move product around, and items to be ordered automatically flow to other open PO's by vendor. (Your Buyers will love this feature!)

In the area of the all important control of free time and free money, RSSS has added the ability to lay in monthly limits, by store, that can be overridden with proper security. These limits and the month to date totals are displayed on the Snap Shot screen to help managers control their numbers. You can choose the limits to be a percentage or a set dollar amount.

Other new security features include changing prompted payoff amount in Take Payments, allowing free payments in Add a New agreement, allow snap shot build, and PO security. In compliance with new privacy laws, customer's social security, drivers' license and credit card will only display on screen to those with the security to change them.

To save you money in printing costs, RSSS has developed a suite of blank laser forms, as well as added laser letter options to many programs including TICKDUE, PASTDUE, and LETTERS.

In the take payment screen unlimited comment lines, options to reverse comments, reverse payment history, multiple tickets on one field receipt, and print of the first character of employees last name on the payment receipt are all features added to improve efficiency at the rental counter.

A few of the new reports added to aid you in the power of information include, PRTARAGE for rental accounts in a format your bank will like to see, a report that prints each deposit field, a summary projection with more detail customer information, changes to the PINVIDLE, pay out analysis reporting information, and new audit reports.

The Bank Reconciliation interfaces with the summary and the AP system to give you completely integrated financial package.